

CAREERS AT  
ROBINSON & HALL

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### Welcome to Robinson & Hall, Land and Property Professionals...

We are a leading regional firm of Chartered Surveyors, Auctioneers, Planners and Estate Agents. Founded in 1882, we have developed into a modern multi-disciplinary practice offering a comprehensive range of services including Rural Property & Business, Planning & Design, Building & Project Consultancy, Residential Lettings, Commercial and Auctions.

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## RESUME

### Career Objective:

Management  
objective ad  
maximizing gr

### Professional Experience:

- Over 20 years of in-
- Improved the accuracy of
- Established good working re-
- Developed new quality standard
- Improved support services level
- Improved support services level



# OUR SERVICES

With offices in Bedford and Buckingham, our eight departments each offer a wealth of services enabling us to provide land and property services for virtually every client need.

Which department sounds like the right one for you?....



## RURAL SALES & LETTINGS

We are experienced in dealing with a wide range of properties including farms, estates, development sites, smallholdings, paddocks and equestrian properties.

We can arrange private treaty, auction or private off-market sales and lettings, depending on the clients' needs



## RURAL PROPERTY & BUSINESS

Our core market is farmers and landowners and much of the firm's work derives from this section. Our services include rural property management, acquisitions, valuations, rural development, compulsory purchase & utilities, telecoms, farm support schemes & grants and rural business finance.

## RESIDENTIAL LETTINGS

We have experience letting studio flats to ten bedroom family houses and farm estates.

Our tailor made Property Management package provides a range of services to our clients including rent collection, dealing with day-to-day issues, arranging safety checks and organising routine maintenance and repairs.



## PLANNING & DESIGN

Our services allow us to guide our clients through the whole planning process. We offer advice on pre-application enquiries, permitted development rights, local plan reviews & site promotion, planning applications & appeals, site appraisals and strategic planning & option agreements.



## LAND & PROPERTY AUCTIONS

With an average of 30 lots in our bi-monthly auctions, it is no surprise that we cover a large area and see a range of land, commercial, residential and investment properties sell at our auctions.



## BUILDING & PROJECT CONSULTANCY

From building surveying advice, architectural design services, project management, conservation and listed building works to dilapidations, building maintenance and refurbishment, we have experience working in all construction sectors for a diverse client base.

## COMMERCIAL

From sales, lettings and acquisitions to planning and property management, we offer a tailor-made service to cater for virtually every clients need.

We have experience working with small to large national and international businesses, pension funds, investment companies, developers and private individuals and act for both owners and occupiers alike.



## RENEWABLE ENERGY

We are actively involved in a range of projects across the country and have a track record of delivering successful installations to harness energy from all renewable energy sources, including wind, solar and from waste.







# OFFICE AREAS

With offices in Bedford and Buckingham there are a host of picturesque rural towns and villages nestled in the countryside to explore, but you also have the delights of Bedford and Buckingham town centre to choose from.

## Bedfordshire

Bedfordshire comprises of wonderful countryside - Downs, Chiltern Hills, Greensand Ridge and Marston Vale, delightful towns and villages - Woburn, Harrold, Sharnbrook and Oakley, great places to eat, drink and shop, impressive stately homes - Wrest Park and Woburn Abbey and plenty of attractions - Shuttleworth Collection, Swiss Garden, Whipsnade Zoo, Woburn Safari Park and Centre Parcs, to appeal to all tastes and ages.



*Whipsnade walk*

If you do want to get away for a short break then there are excellent transport links. Trains to London take less than an hour at the weekends and are even quicker during the week and there is also a direct train to Brighton. The nearest coast by car is Norfolk (approximately 2 hours) which has an array of beautiful seaside villages and towns including Wells-next-the-sea and Blakeney.



*Bedford River Festival*

If you like walking or cycling then there are plenty of footpaths and cycle ways through beautiful countryside. There are also excellent outdoor sport facilities on the river Great Ouse.

The Priory County Park is a centre of educational activities for children of all ages. The lakes are well suited to fishing and water sports whilst bird lovers can take a stroll through the park.

Bedfordshire is also host to many entertaining cultural events including the Riverside Festival in Bedford.

## Buckinghamshire

Buckinghamshire is a hugely attractive region with beautiful countryside and plenty of opportunities for sightseeing and shopping.

Bicester Village offers excellent savings on a range of designer goods and for the complete shopaholic try thecentre:mk with over 240 shops it is the biggest shopping centre in the region!

Towns within the county include Aylesbury, High Wycombe, Amersham and Milton Keynes, all of which enjoy good transport links to London (roughly 1 hour by train) and some of the best schools the UK has to offer. Beautiful hamlets and small villages also scatter the county, where you will find fantastic gastro pubs.



*Beaconsfield*



*Waddesdon Manor*

An Area of Outstanding Natural Beauty is found at Chiltern Hills, to the south of the county and attracts many walkers and cyclists. Pinewood Film Studios, Dorney rowing lake and part of Silverstone race track on the Northamptonshire border are well worth a visit. There are also some beautiful National Trust properties and parks to explore including Stowe, Waddesdon Manor, Hughenden, Bletchley Park and Ascott.

Buckinghamshire also holds some great events throughout the year including Milton Keynes International Festival, Marlow Carnival and Wooburn Festival.





## TRAINING & DEVELOPMENT

We strive to develop our staff to become the future leaders of our business and offer relevant training from the very start of your career at Robinson & Hall. Here are just some of the ways in which we support you:

### **Training courses**

To allow employees to maximise their potential and develop their career within the firm, we at times organise training, including training on computer programmes such as Excel.

### **Staff appraisals**

To encourage our staff to continually improve their performance, and to maximise their potential, we also undertake regular staff appraisals. These identify target areas for each employee to develop their skills and ways in which the employee's skill sets can be developed to aid both the firm's business objectives, and the individual's career aspirations.

### **Expert colleagues**

Our experienced, qualified staff are on hand to offer their expertise and support and advise you should you wish.

### **Learning on the job**

We like to give you every opportunity to prove yourself and learn through experience. You will therefore be trusted from the very start of your career at Robinson & Hall and given increasing levels of responsibility to stretch your abilities.

### **Qualifications & accreditation**

We support you through the APC (Royal Institution of Chartered Surveyors (RICS) qualifications) and have an excellent record of successes. We provide internal mock interviews and our colleagues who have been through the process themselves can share their experience and give you advice. We also support you through the CAAV exams.



## WHY WORK FOR US?

We attract, recruit and retain some of the best people in the industry. We value and seek to build long lasting relationships with our employees. In fact, the longest serving member of staff has worked with us for over 30 years! Here are just a few reasons why you should consider Robinson & Hall.

### **Work with a reputable, long established firm**

With over 140 years' experience dealing with varying client needs and offering impeccable customer service, we have grown to become a successful and highly regarded firm of land and property professionals.

### **We invest time and energy into inspirational training**

At the very start of your career at Robinson & Hall and throughout, we provide hands on training to ensure you can progress and develop within your role.

### **Gain experience in a broad range of specialisms**

Offering such a broad range of interlinking services means that you will work closely with various departments on a daily basis, enhancing your skill set and furthering your experience.

### **Motivational work environment**

All of our departments are located under one roof which creates a fantastic working environment that everyone can thrive in.

### **Varied work load**

With such a diverse range of land and property services on offer, every day provides its own challenges and no day is ever the same.

### **Professional qualifications**

We understand that some roles require a professional qualification in order to progress and because staff development is so important to us, we will support you every step of the way.

### **Promotional opportunities available**

We strive to develop our staff to become the future leaders of our business and as your time progresses at Robinson & Hall, we won't shy away from promoting those who deserve it.

### **Competitive salary package and bonus scheme**

We offer a competitive salary dependent on skills and experience and every employee, regardless of position is part of our bonus scheme that encourages outstanding performance.





## Interested to know what life is like working at Robinson & Hall?

Read our staff case studies to learn about what other staff members have achieved and why they chose to work for one of the leading Land and Property Professionals.



### **Polly Sewell** **Partner & Rural Surveyor** **Rural Property & Business**

"After graduating with a Masters degree in Rural Land & Business Management at the University of Reading I knew I wanted a career that meant I could stay living in a rural area but not be behind a desk every day. I therefore joined Robinson & Hall in September 2007 as a Graduate Surveyor working in the Rural Land & Business department.

I took my Royal Institution of Chartered Surveyors (RICS), Assessment of Professional Competence (APC) and my CAAV exams in 2009, whilst working at Robinson & Hall and found that my work experience really helped me pass both.

"I liked the idea of working for a regional firm rather than one of the nationals as I believe you get a broader range of experience and closer contact with clients at an early stage."

Due to my drive, determination and hard work I was promoted to Associate and then a few years later to Partner. Robinson & Hall are very good at acknowledging your achievements.

In addition to my day-to-day role, I also assist and train all graduate surveyors, seeing them through the APC process and sharing my experience.

I chose Robinson & Hall because I grew up on the Cambridgeshire/Bedfordshire border and had links with the area. I also liked the idea of working for a regional firm rather than one of the nationals as I believe you get a broader range of experience and closer contact with clients at an early stage.

I also enjoy the benefits of having in house specialists in other fields of surveying so I can see a project through from start to finish."



### **David Jones** **Partner & Head of Agency** **Farm & Land Sales, Auctions, Commercial and Residential Lettings**

"I joined Robinson & Hall as a university graduate in 1987. The firm appealed to me as it had a very strong local reputation, with partners who were respected on the national stage. I was not disappointed and I learned much in the first few years from the senior partners at the time.

"The properties and the projects with which we deal with are all unique. Nothing stays the same for long."

I soon specialised in planning and development work and in property sales, both areas which have grown considerably over the past two or three decades. I now deal largely in strategic planning opportunities and in the sales of farms and development land. I oversee the rapidly growing residential lettings and property auctions departments, where I wield my gavel at our property auctions every two months.

New legislation and changing market conditions provide opportunities and threats in equal measure. The properties and the projects with which we deal with are all unique. Nothing stays the same for long. All these things ensure that life is never dull.

However, the real reward comes in working very closely with our clients, to achieve their aims. Whether it is the advancement of development land over a ten year period, or the sale of surplus property, assisting the client to a successful conclusion brings the greatest satisfaction."

**"The real reward comes in working very closely with clients, to achieve their aims."**



A selection of events you may get involved in at Robinson & Hall.



Agricultural shows



Clay shoots



Charity events



Bowling



Rounders



Bake offs



Staff outings



If you would like to register your interest, please email your CV and covering letter, specifying the type of role you are looking for to:

[recruitment@robinsonandhall.co.uk](mailto:recruitment@robinsonandhall.co.uk)



Bedford office



Buckingham office





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